

## ALTIOS Group strengthens its services in United Arab Emirates by acquiring Steering Advisory, a consulting firm in accounting & tax services in Dubai

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### Strengthening presence in the UAE and the Middle East

- / **ALTIOS Group announces the expansion of its activities in the United Arab Emirates and the Middle East by acquiring 100% stake Steering Advisory headquartered in Dubai.** As a leading international consulting firm dedicated to international growth, ALTIOS Group pursues its expansion into the world's largest markets and key regional hubs.
- / Steering Advisory was founded by two lawyers, Guillaume de Rocquigny and Florian Guais, in association with Nabile Sabbani. The company has currently 12 staff members and manages corporate and accounting services for more than 100 international businesses willing to expand their business in Middle East.
- / Altios Group set up an office in the UAE 4 years ago. This acquisition reinforces Altios Group's activities in the country on a panel of services from Strategic Advisory to Operational Execution, including:
  - **Market Entry & Expansion:** Go-To-Market Strategy, Business Partnership & Growth
  - **Global HR Solution:** Recruitment, Payroll services, visa & HR advisory
  - **Corporate Services:** Company set-up, Domiciliation & Management of International Subsidiaries (accounting, financial reporting, payroll, compliance, tax...)
  - **Crossborder Acquisition:** Screening, Negotiation, Due-Diligence, Transaction, Post-Acquisition Integration
- / Steering will reinforce ALTIOS' Set-up pillar (Corporate Services), part of the international business expansion, on a large range of services: company formation, local domiciliation, directorship, legal compliance, accounting, payroll and tax, supply chain, and distribution platform.

### Altios Group's Testimonial

*" Thanks to the team from Steering Advisory joining our group, we now have greater expertise to support our clients and partners in the region. We firmly believe that the Middle East offer great potential for our clients. As well we are eager to assist Middle East ecosystem to be better connected through our global network. Further regional expansion would be announced in the coming months "*

Bruno Mascart,  
Co-Founder & Partner

## Steering Group's Testimonials

*" The combination of Steering Advisory and Altios brings together Altios' international network and resources with Steering's Middle Eastern knowledge and expertise. In a region with new growth areas driven by a desire to diversify the economy, Steering Advisory by Altios will thus be able, alongside the law firm Steering Legal, to assist more companies looking for a one-stop shop and local experience to support them in the regional expansion of their activities. "*

*Guillaume de Rocquigny, Florian Guais,  
Co-Founders & Partners*

**About ALTIOS:** Created in 1991, Altios offers international market expansion solutions to Small and Mid-Cap companies. With 40 offices in 22 countries and nearly 750 employees, ALTIOS has supported more than 10,000 companies in their international growth to simplify foreign market entry and accelerate business growth.

*Our services: Strategy, Market Development, International HR Solutions, Management of International Subsidiaries, Manufacturing Investment and External Growth.*

*Altios works very actively with international banks, investment funds and government agencies to support their Corporate clients internationally.*

*Our values: Listening, Agility, Team spirit, Entrepreneurship, Passion.*

*Learn more at [www.altios.com](http://www.altios.com), Follow us on [LinkedIn](#).*

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