

ALTIOS strengthens its FDI offering for Government Agencies by Acquiring Frenger Consulting Services Ltd, a Leading FDI Advisory Firm Headquartered in the UK

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Attracting International Investment from growing Mid-Cap Companies to Accelerate Business Growth in cities, regions, provinces, states, and countries.

Altios International (750 people, 37 global offices in 22 countries) announces the acquisition of **Frenger Consulting Services Ltd** (a leading foreign direct investment advisory firm with 40 years of experience, HQ in London) to strengthen its team of FDI experts, data analytics, and networks. Together, ALTIOS and Frenger Consulting Services Ltd will provide strong FDI expertise, corporate networks, and results to Economic Development Organizations looking for new investors on a global scale by creating an integrated global FDI offer.

With synergies across both organizations, the two firms will leverage their respective international footprint and in-country delivery capabilities in 22 countries, tools, and teams of FDI experts, to reinforce their global offering to Government Agencies, Economic Development Organizations (EDOs), and Investment Promotion Agencies (IPAs).

Your Trusted Partner for International Investment

Together, the alliance of Altios International and Frenger Consulting Services creates a **leading international FDI services firm** supporting Government Agencies to attract and retain international investors in different geographical locations:

- / Over **75** years of combined experience in FDI promotion for EDOs and IPAs;
- / A unique and powerful international network of over **750** professionals in **37** global offices: USA, Canada, Mexico, Brazil, UK, France, Italy, Spain, Germany, Poland & Eastern Europe, UAE, India, China, Hong Kong, Singapore & Southeast Asia, Vietnam, Malaysia, New Zealand, and Australia;
- / A local presence in the world's key hubs: LATAM, APAC, Middle East;
- / Over **12,000** fast-growing companies worldwide supported through their international journey;
- / Over **350** international FDI missions for institutions in Europe, the Americas, and Asia Pacific.

We know what it takes to succeed internationally, and our clients benefit as a result

This acquisition aims to create long-term value for our corporate clients who believe that internationalization is a key asset for their growth strategy. Altios' 12,000 corporate clients all over the world will benefit from an increased network and extended expertise for their international investment projects.

EDOs and IPAs will benefit from Frenger Consulting Services' expertise and Altios' local presence in 22 countries to instantly access all major markets and boost their inward investment growth worldwide.

"Altios has been supporting businesses expand internationally for 30 years, with a considerable increase in interest in our business model in the past few years," says Patrick Ferron, Co-Founding Partner of Altios International. *"Altios and Frenger Consulting Services Ltd have a shared vision and our partnership enables us to take a big step towards achieving this. Our combined platform will add tremendous value to Government Agencies to facilitate international inward investment into their local ecosystem"* says Patrick Ferron.

"Joining Altios is a natural fit for Frenger Consulting Services Ltd. We specialize in supporting EDOs and IPAs who are looking for new investors in key growing international markets. Altios' international presence, with local offices in Europe, the Americas, and Asia Pacific expands our network and direct access to the corporate clientele targeted by our customers" say Pauline Bourcet and Marie-Laure Decotignie, Managing Partners at Frenger Consulting Services Ltd.

About ALTIOS: Founded in 1991, ALTIOS is a leading global advisory firm focused on Small and Mid-Cap companies' international expansion and cross-border investment. We help companies with a unique presence of 750 multi-cultural specialists in 37 global offices spanning the 22 global largest markets. ALTIOS has been supporting 12,000 ambitious companies, from global growth strategy to international business expansion, incorporation and accounting with everyday compliance administration – HR, payroll, accounting, tax... - to strategic cross-border acquisition and direct investment, acting as an international trusted partner.

We generate new revenue and streamline international operations in the world's major growing economies. ALTIOS works with global companies, investment funds, banks, trade associations and government agencies. Our values: Listening, Team Spirit, Agility, Passion, Entrepreneurship

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About Frenger Consulting Services Ltd: Founded in 1983, Frenger Consulting Services Ltd is a leading international FDI advisory firm providing services to Economic Development Organizations and Investment Promotion Agencies looking to attract international investors into their territory. Headquartered in London, we provide FDI lead generation services to agencies from Europe, the Americas and Asia. Our strengths are our team of experts, our proprietary CRM with more than 130,000 companies researched on the basis of their international growth potential. We act as an extension of our clients' team on the ground.

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